



VAIBHAV TECH SOLUTIONS PVT LTD

**INTEGRATED BUILDING MANAGEMENT SYSTEMS
(IBMS)**

Introduction to VTSP

Vaibhav Group is established in 1997 and serving a large pool of satisfied customers for last 18 years through Turn key projects, Maintenance services and other value added services in the Electronic Security, IBMS and Low Voltage (LV) Systems

VTSP:

We are an **End-to-End Solution provider**, and a System Integrator for all the Low Voltage (LV) Security and Integrated Building Management Systems (IBMS). We ensure we meet each of the customer requirement related to IBMS and LV systems.

Among our various tie-up with premium OEMs, we also have a **Vykon** product-line with a powerful Niagara Tridium platform, which virtually any third party system to create a true IBMS environment. This **Open-platform** architecture facilitates a centralized operations of IBMS and LV systems without any proprietary bindings on our customers



VAIBHAV
TECH-SOLUTIONS PVT LTD

Your partner for every solution

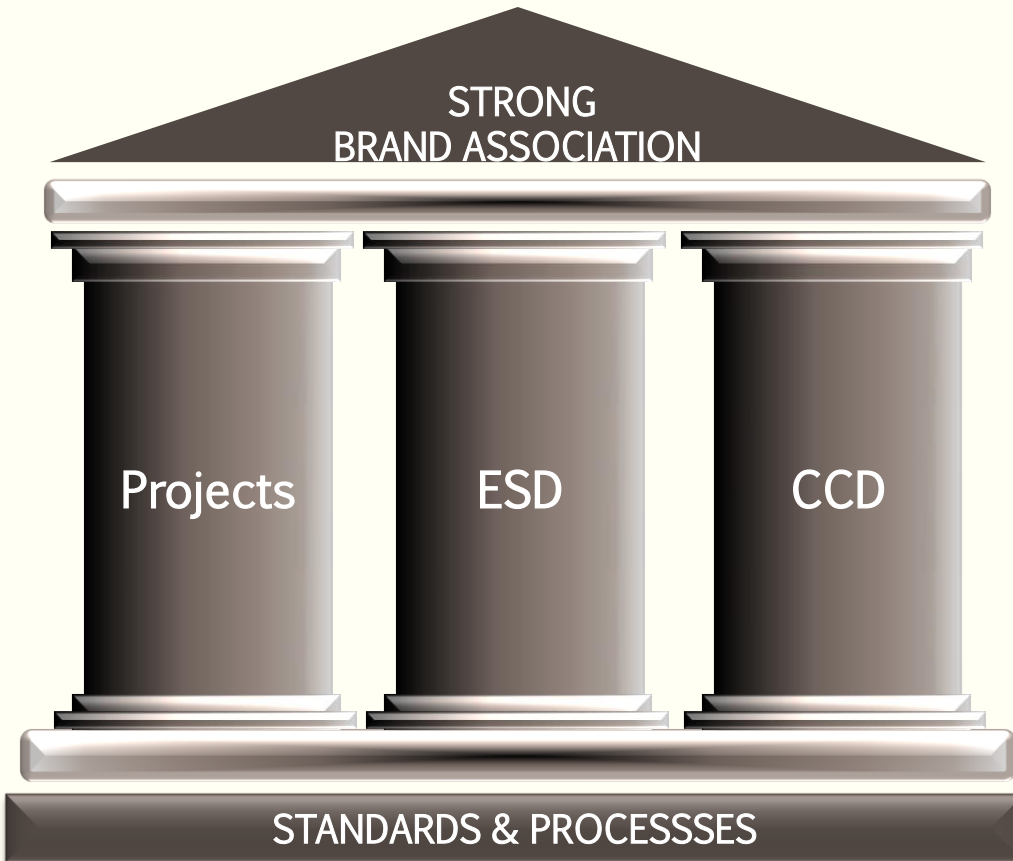


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Brief about organization

To serve our valuable customers in a better way, we have specialized Business Units



PROJECTS

A Driving division handles Sales and Execution of new projects with a wide range of offerings.

CCD

[Customer Care Division]

A highly Customer Focused division providing various Maintenance Services.

ESD

[Engg Services & Development]

In house technical department to meet all technical needs of organization through Design and Engineering; Takes care of new solution developments, Customer relations.

We are a Structured Organization you can rely on

Solution based approach


Our strong Brand Association includes major premium brands and covers all types of Low Voltage (LV) systems. This gives an edge over a single OEM where we can choose combination of right products best suitable for customer's requirement.

In house Engineering (ESD) division helps us design a right solution for your every requirement.



We provide Solution, not products!

Brand association

Our Key Offerings	Major Brands Associated		
 Integrated BMS & HVAC			
 Fire Detection & Alarming			
 Fire Hydrants & Fire Fighting			
 Gas Suppression System			
 Access Control System			
 Public Address & Voice Alarm			
 Professional Audio			
 CCTV & Surveillance			

About VTSP

*“ It is not the mountain we conquer
but ourselves. “*

- Sir Edmund Hillary

Vaibhav Group is established in 1997 and serving the large pool of satisfied customers for last 18 years through Turn key projects, Maintenance services and other value added services

- Manpower strength - 35 people onboard .
- 18 years + experience in Low Voltage and Life Safety business
- Skilled workforce from industry .
- Certified and skilled team of 25 technicians and Engineers.
- Business pattern
 - 60% business from Projects,
 - 30% business from AMC's
 - 10% from Surveillance contracts

Strengths

“ Strength does not come from physical capacity. It comes from an indomitable will.”

- Mahatma Gandhi

- Core Team has more than 8-10 years of average working experience of the Security industry
- Hugely experience Top management from companies like Honeywell, Reliance
- Workforce of 25 Trained & Certified Engineers & Technicians
- Separate consultancy and engineering division
- Direct 2nd level OEM support to customer
- Manpower trained in Industrial safety
- We provide end to end solution
- Can handle multi city jobs
- Professional Approach



Services we offer

- Consultancy
- Turnkey projects
- Maintenance support
- Surveillance manpower
- Fire fighting audits & certifications
- IBMS - Integrated Building Management System
- Analytics through IBMS



We understand and deliver to your exact needs ...

Range of services

Turnkey Solutions

- Installation & Commissioning
- Trainings
- 1 year free product & service support

Audits & Certifications

- Fire Audits
- Form-B for Alarm and Fire Fighting

Annual Maintenance Contracts

- We offer Comprehensive and Non Comprehensive AMC's,
- We offer services even for 3rd party system (not installed or commissioned by us)
- Monthly, quarterly, half yearly maintenance
- Fast response based working. We can sign SLA as per client terms.
- Penalty based SLA with written agreement
- Direct OEM support
- AMC @ very reasonable rates !

Range of products

Security

1. IBMS and Analytics
2. CCTV - IP and Conventional
3. Boom barriers
4. Turnstiles / Flap barriers
5. Access control and biometric
6. Perimeter protection
7. Intrusion alarms
8. Metal detectors
9. X ray baggage scanners
10. Home security systems
11. Under vehicle scanning system

Special

1. Nurse call system
2. Parking management
3. Key management
4. Guard tour
5. Emergency Talk back system
6. Time & Attendance
7. Payroll system for small offices

Safety

1. Fire alarm / detection system
2. Very early smoke detection system (VESDA)
3. Fire fighting system (hydrant)
4. Gas based fire suppression (Novec and FM 200)
5. Gas detection system (industrial application)
 - Toxic gas
 - poisonous gas
 - explosive gas
 - flammable gas
6. Handheld gas measurement devices
7. Auto circuit breakers for electrical appliances
8. Rodent repellent / Dog repellent system
9. Emergency signages / Evacuation plans

Sound & Display Systems

1. Public addressing system (PA)
2. Professional audio for auditoriums , conference halls etc
3. Digital conferencing
4. Video wall

Authorisations & certificates

- Directorate of Maharashtra Fire Services License Holder for fire Alarm and Fire Fighting
- Authorised partners of Honeywell Life Safety & Honeywell Security
- Authorised partners for Bosch Security
- Authorised partners for Axis Communications
- Honeywell Webs BMS Certified
- Trained Certified Esser Engineer for Fire commissioning
- Trained Certified Engineer for Bosch Video Mgmt Sys (BVMS)
- Tridium Niagara Certification and Authorised SI partner of Tridium.

Clientele

MANUFACTURING

HAL Factory, Nasik
Cummins
Volkswagen
Bajaj Auto
Thermax
JCB
Johnson & Johnson
Colgate
Sany Heavy Industries
New Age electrical
Atlas Copco
Kirloskar Engines

GOVERNMENT

PCMC
Vidhan Souda, Belgaun
Commonwealth Youth
Games
Pune Railway Station
PJM stadium, Goa

SOFTWARE

Tibco Software
Synecron
Fluent India (Ansys)
Patni Computers
Emerson Exports
Websym Technologies
KPIT Cummins
Emerson Design Exports
Kewill Solutions
CA Satyam
P Calaxis
ThoughtWorks Technology

HOSPITAL

ESIC Hospital, Gulberga
Chellaram Diabetic Center
Swastik Hospital

SERVICE INDUSTRY

B G Shirke & Company
Satara District Bank
Tata Auto Comp
Honeywell Automation
Hotel Taj Blue Diamond
Sakal Papers
Lintas HCC
CDS & S
Saraswat Bank
Autocluster Institute
TTML
IIT , Mumbai

PHARMA

Cipla
Biopharmax

THANK YOU